



SAIC Supports Maryland Award-Winning Energy Savings Strategy With Reverse Auction

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(MCLEAN, VA) - The state of Maryland has won national recognition for energy savings by buying electricity through a "reverse energy auction" facilitated by Science Applications International Corporation's (SAIC) strategic consulting operation. Through these energy savings techniques, Maryland saved more than \$5 million annually by locking in the lowest energy prices through the reverse auction conducted by SAIC and its team member World Energy.

"We are enormously pleased that Maryland has been recognized for its use of the reverse auction," said Chris McCall, SAIC program manager. "All together, we estimate that this innovative technique pioneered for the public sector by SAIC and World Energy has saved government customers tens of millions of dollars over the past five years."

Maryland's reverse energy auction was recognized by the National Association of State Facilities Administrators (NASFA) and the National Association of State Chief Administrators (NASCA). The awards were presented during a joint NASFA/NASCA conference held June 25-29 in Phoenix, Ariz. NASFA presented Maryland its 2005 Innovation Award, while NASCA honored the state with its 2005 Outstanding Program Award.

The auction was conducted in March 2004, using an Internet-based energy specific auction platform. This technology was developed by World Energy Solutions, a key member of the SAIC team. The auction allowed the state to lock-in the lowest possible electricity costs before price caps expired in the summer of 2004 as part of the state's phased move from a regulated to a deregulated energy market.

Using the auction platform, energy suppliers won an estimated \$53 million in state business, representing approximately three-quarters of the state government's power needs in areas served by Baltimore Gas & Electric Company and Potomac Electric Power Company.

The energy suppliers who won the reverse auction are now supplying power to the two major sports stadiums in Baltimore and to state agencies and departments including the Department of Transportation, General Services, Juvenile Services, Public Safety and Correctional Services, Natural Resources, Maryland State Police, Military, Agriculture and the District Court of Maryland.

Additional Information:

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From science to solutions, SAIC engineers and scientists solve complex technical problems in national security, homeland security, energy, the environment, space, telecommunications, health care, and logistics. With annual revenues of \$7.2 billion, SAIC is the largest United States' employee-owned research and engineering company, with more than 43,000 employees at offices in more than 150 cities worldwide. More information about SAIC can be found at www.saic.com.

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Business Contacts:

Use our Contact Form or call 1-800-430-7629.

Press/Public Relations Contacts:

Ron Zollars - San Diego, CA
858-826-7896
zollarsr@saic.com

Alison Williams - McLean, VA 703-676-6762
williamsae@saic.com